



## Malaysia

August 22, 2024 - 6:39 PM

## ADD (no change)

| Consensus ratings*:            | Buy 9 | Hold 4 | Sell 1    |
|--------------------------------|-------|--------|-----------|
| Current price:                 |       |        | RM4.12    |
| Target price:                  | •     |        | RM5.46    |
| Previous target:               |       |        | RM5.46    |
| Up/downside:                   |       |        | 32.5%     |
| CGSI / Consensus:              |       |        | 21.8%     |
| Reuters:                       |       | S      | COG.KL    |
| Bloomberg:                     |       | SC     | CGB MK    |
| Market cap:                    |       | US     | \$1,213m  |
|                                |       | RM     | 15,312m   |
| Average daily turnover         | r:    | US     | \$\$3.94m |
|                                |       | RM     | 118.16m   |
| Current shares o/s             |       |        | 1,293m    |
| Free float: *Source: Bloomberg |       |        | 28.9%     |

#### **Key financial forecasts**

|                  | Dec-24F | Dec-25F | Dec-26F |
|------------------|---------|---------|---------|
| Net Profit (RMm) | 203.3   | 314.5   | 315.8   |
| Core EPS (RM)    | 0.16    | 0.24    | 0.24    |
| Core EPS Growth  | 35.4%   | 54.7%   | 0.4%    |
| FD Core P/E (x)  | 26.20   | 16.94   | 16.87   |
| Recurring ROE    | 23.3%   | 31.4%   | 27.3%   |
| P/BV (x)         | 5.78    | 4.94    | 4.31    |
| DPS (RM)         | 0.08    | 0.12    | 0.12    |
| Dividend Yield   | 1.91%   | 2.95%   | 2.96%   |



|                                     |       | Source: | Bloomberg      |
|-------------------------------------|-------|---------|----------------|
| Price performance                   | 1M    | ЗМ      | 12M            |
| Absolute (%)                        | -17.9 | 26.8    | 128.9          |
| Relative (%)                        | -17.8 | 26      | 116.2          |
| Major shareholders<br>Sunway Berhad |       |         | % held<br>54.4 |
| EPF                                 |       |         | 9.4            |
| Amanah Saham                        |       |         | 7.3            |

#### Analyst(s)

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# **Sunway Construction Group Bhd**

## Stronger 2HF from high-margin DC projects

- 2Q24 results met expectations; we expect a stronger 2H24F as Sedenak DC project upsizing and finalisation of end-client happened in late-2Q24.
- We still expect upsizing for existing DC projects in 3Q24F, which could beef up its current orderbook of RM7.4bn by RM1bn-2bn.
- Reiterate Add and SOP-derived TP of RM5.46.

## 2Q24 in line, stronger 2H24F from acceleration of DC projects

- Sunway Construction (Suncon) announced 2Q24 core net profit of RM37m (+15% yoy, +38% gog), bringing 1H24 core net profit to RM64m (+10% yoy; forming 32% of our FY24F forecast). This was in line with our forecasts and Bloomberg consensus estimates as we expect a stronger 2H24F from higher recognition of its data centre (DC) projects. A first interim DPS of 3.5 sen was declared (vs. 3 sen for 2Q23).
- The key highlight was the meaningful pick-up in 2Q24 construction revenue to RM598m (+12% yoy; +10% qoq) due to the acceleration in the progress of some newer projects. 2Q24 construction pretax margin improved to 7.8% from 7.3% in 2Q23 and 7.0% in 1Q24. As at Jun 2024, its upsized RM3.2bn Sedenak DC project has only reached 9% completion since its award at end-2022, but we expect this to pick up in 2H24F given that the project is fast-tracked with scheduled completion in 1Q26F. Additionally, the finalisation of the end-client and upsizing happened only in late-2Q24.
- 2Q24 precast revenue was RM54m (-22% yoy, -12% qoq) as 2Q23 revenue included higher contribution from projects nearing completion. On the positive side, 2Q24 precast pretax margin improved to 6.2% vs. 2Q23's 4.7%.
- Suncon in 2Q24 also started to recognise income from one of its India concessions, which is paid on a deferred payment basis.

## On track to achieve new order target for FY24F

- 1H24 wins amounted to RM3.5bn and we believe it is on track to achieve its revised target of RM4bn-5bn for FY24F. Our FY24 forecast is RM5.2bn.
- We expect the more assured new wins for 2H24F to come from the upsizing of existing DC projects which are K2 (initial contract value RM197m), early contractor involvement for a US MNC (initial contract value RM58m) and another US MNC (initial contract value RM748m).
- This is notwithstanding potential new wins from government infrastructure projects (Penang LRT and airport expansion and Johor ART), parent company Sunway Berhad (SWB MK, Add, CP: RM4.08), and new data centres.
- Its total orderbook as at Jun 2024 was RM7.4bn, with 51% coming from DC projects, 27% from in-house projects, and the rest from building, infrastructure, precast and sustainable energy. Its total tenderbook as at Aug 2024 was RM14.7bn, comprising mainly DC, automated warehousing and semiconductor factories.

#### Reiterate Add and SOP-derived TP of RM5.46

- We reiterate our Add rating and SOP-derived TP of RM5.46. We like Suncon for its strong execution track record and first-mover advantage in the data centre space, 3year EPS CAGR of 23% over FY23-FY26F, and market-leading ROEs of 23-31% for FY24-FY26F. Suncon will also be included in the MSCI Malaysia Small Cap Index effective 30 Aug 2024.
- Key downside risks: higher cost environment with an increase in diesel prices and more competitive landscape for data centre jobs.
- Re-rating catalysts: award of government infrastructure and more data centre projects.



Figure 1: Sector comparison (share prices as at 22 Aug 2024)

|                               | Bloomberg |      | Price      | TP   | Mkt Cap  | P/E (x) |       | 2-year<br>EPS | PFG | P/BV<br>(x) |       | Recurring<br>ROE (%) |       | Dividend<br>Yield (%) |       |
|-------------------------------|-----------|------|------------|------|----------|---------|-------|---------------|-----|-------------|-------|----------------------|-------|-----------------------|-------|
| Company                       | Ticker    | Rec. | (Icl curr) |      | (US\$ m) |         | CY25F |               |     | CY24F       | CY25F | CY24F                | CY25F | CY24F                 | CY25F |
| Gamuda                        | GAM MK    | Add  | 7.51       | 9.50 | 4,783    | 18.3    | 15.8  | 14.3%         | 1.3 | 1.72        | 1.61  | 9.8%                 | 10.5% | 2.1%                  | 2.1%  |
| IJM Corp Bhd                  | IJM MK    | Add  | 3.21       | 4.40 | 2,570    | 19.7    | 17.1  | 18.8%         | 1.0 | 1.07        | 1.01  | 5.5%                 | 6.1%  | 0.9%                  | 0.9%  |
| WCT Holdings                  | WCTHG MK  | Add  | 1.00       | 1.52 | 322      | 27.8    | 19.7  | na            | na  | 0.37        | 0.37  | 1.4%                 | 1.9%  | 0.0%                  | 0.0%  |
| Sunway Construction Group Bhd | SCGB MK   | Add  | 4.24       | 5.46 | 1,248    | 27.0    | 17.4  | 42.4%         | 0.6 | 5.95        | 5.08  | 23.6%                | 31.4% | 1.9%                  | 2.9%  |
| Muhibbah Engineering          | MUHI MK   | Add  | 0.90       | 1.34 | 149      | 12.7    | 10.0  | na            | na  | 0.48        | 0.47  | 4.0%                 | 4.8%  | 3.1%                  | 5.0%  |
| HSS Engineers                 | HSS MK    | Add  | 1.14       | 1.48 | 132      | 17.6    | 11.6  | 53.4%         | 0.3 | 2.20        | 1.94  | 12.6%                | 17.7% | 1.8%                  | 2.8%  |
| YTL Corporation               | YTL MK    | Add  | 3.13       | 3.55 | 7,870    | 17.1    | 16.7  | 15.6%         | 1.1 | 2.03        | 1.86  | 12.2%                | 11.4% | 1.5%                  | 1.6%  |
| Malayan Cement Bhd            | LMC MK    | Add  | 5.40       | 6.90 | 1,647    | 15.9    | 14.9  | 28.1%         | 0.6 | 1.11        | 1.06  | 7.0%                 | 7.1%  | 1.9%                  | 2.2%  |
| Sunway Bhd                    | SWB MK    | Add  | 4.08       | 4.40 | 5,270    | 27.3    | 26.5  | 11.6%         | 2.4 | 1.41        | 1.36  | 5.3%                 | 5.2%  | 1.9%                  | 2.2%  |
| Econpile Holdings Bhd         | ECON MK   | Add  | 0.43       | 0.61 | 139      | 49.7    | 13.5  | na            | na  | 1.57        | 1.47  | 3.2%                 | 11.3% | 1.2%                  | 2.9%  |
| Construction sector           |           |      |            |      |          | 23.3    | 16.3  | 26.3%         | 1.0 | 1.8         | 1.6   | 8.5%                 | 10.7% | 1.6%                  | 2.3%  |

SOURCES: CGSI RESEARCH ESTIMATES, BLOOMBERG, COMPANY REPORTS

|                                 | 2QFY24  | 2QFY23  | % change yoy | 1QFY24  | % change qoq |
|---------------------------------|---------|---------|--------------|---------|--------------|
|                                 | RMm     | RMm     |              | RMm     |              |
| Revenue                         | 651.2   | 604.1   | 8%           | 604.8   | 8%           |
| Other operating income          | 1.6     | 5.0     | -68%         | 14.5    | -89%         |
| Other operating expense         | (600.2) | (562.5) | 7%           | (566.2) | 6%           |
| EBIT                            | 52.7    | 46.7    | 13%          | 53.1    | -1%          |
| Finance income                  | 15.3    | 6.7     | 128%         | 4.7     | 224%         |
| Finance cost                    | (17.8)  | (11.5)  | 55%          | (16.2)  | 10%          |
| Share of JV profits             | -       | 0.3     | n.m.         | -       | n.m.         |
| Profit before taxation          | 50.2    | 42.3    | 19%          | 41.6    | 21%          |
| Taxation                        | (12.4)  | (9.0)   | 38%          | (8.9)   | 39%          |
| Net income                      | 37.8    | 33.3    | 14%          | 32.7    | 15%          |
| Minority interest               | 1.1     | (0.3)   | -512%        | (0.3)   | -455%        |
| Atributed to shareholders       | 38.9    | 33.0    | 18%          | 32.4    | 20%          |
| Less: Exceptional Items         | 1.7     | 0.7     | 143%         | 5.4     | -69%         |
| Core net profit                 | 37.2    | 32.3    | 15%          | 27.0    | 38%          |
|                                 | 2QFY24  | 2QFY23  | % change yoy | 1QFY24  | % change qoq |
|                                 | RMm     | RMm     |              | RMm     |              |
| Construction                    | 597.6   | 535.6   | 12%          | 543.6   | 10%          |
| Precast Concrete                | 53.6    | 68.5    | -22%         | 61.2    | -12%         |
| Revenue                         | 651.2   | 604.1   | 8%           | 604.8   | 8%           |
| Construction                    | 46.9    | 39.0    | 20%          | 37.9    | 24%          |
| Precast Concrete                | 3.3     | 3.2     | 4%           | 3.8     | -11%         |
| Profit before taxation          | 50.2    | 42.3    | 19%          | 41.6    | 21%          |
| Construction pretax margins     | 7.8%    | 7.3%    | 8%           | 7.0%    | 13%          |
| Precast concrete pretax margins | 6.2%    | 4.7%    | 33%          | 6.1%    | 1%           |



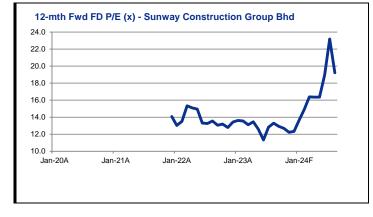
## **BY THE NUMBERS**

| (RMm)                              | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|------------------------------------|---------|---------|---------|---------|
| Total Net Revenues                 | 2,698   | 3,653   | 5,460   | 5,586   |
| Gross Profit                       | 588     | 668     | 836     | 844     |
| Operating EBITDA                   | 245     | 321     | 486     | 491     |
| Depreciation And Amortisation      | -21     | -21     | -27     | -32     |
| Operating EBIT                     | 224     | 301     | 460     | 459     |
| Financial Income/(Expense)         | -21     | -28     | -36     | -34     |
| Pretax Income/(Loss) from Assoc.   | -14     | 2       | 2       | 2       |
| Non-Operating Income/(Expense)     | 0       | 0       | 0       | 0       |
| Profit Before Tax (pre-EI)         | 189     | 275     | 425     | 427     |
| Exceptional Items                  | 25      | 0       | 0       | 0       |
| Pre-tax Profit                     | 214     | 275     | 425     | 427     |
| Taxation                           | -43     | -71     | -110    | -111    |
| Exceptional Income - post-tax      |         |         |         |         |
| Profit After Tax                   | 171     | 203     | 314     | 316     |
| Minority Interests                 | -1      | 0       | 0       | 0       |
| Preferred Dividends                |         |         |         |         |
| FX Gain/(Loss) - post tax          |         |         |         |         |
| Other Adjustments - post-tax       |         |         |         |         |
| Net Profit                         | 170     | 203     | 314     | 316     |
| Recurring Net Profit               | 150     | 203     | 314     | 316     |
| Fully Diluted Recurring Net Profit | 150     | 203     | 314     | 316     |

| Balance Sheet                       |         |         |         |         |
|-------------------------------------|---------|---------|---------|---------|
| (RMm)                               | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
| Total Cash And Equivalents          | 470     | 566     | 484     | 660     |
| Total Debtors                       | 1,596   | 1,944   | 2,909   | 2,977   |
| Inventories                         | 46      | 46      | 68      | 70      |
| Total Other Current Assets          | 127     | 127     | 127     | 127     |
| Total Current Assets                | 2,239   | 2,682   | 3,589   | 3,834   |
| Fixed Assets                        | 99      | 128     | 151     | 169     |
| Total Investments                   | 253     | 253     | 253     | 253     |
| Intangible Assets                   | 483     | 483     | 483     | 483     |
| Total Other Non-Current Assets      | 9       | 9       | 9       | 9       |
| Total Non-current Assets            | 844     | 873     | 896     | 914     |
| Short-term Debt                     | 438     | 438     | 438     | 438     |
| Current Portion of Long-Term Debt   |         |         |         |         |
| Total Creditors                     | 1,243   | 1,463   | 2,186   | 2,241   |
| Other Current Liabilities           | 21      | 21      | 21      | 21      |
| Total Current Liabilities           | 1,702   | 1,923   | 2,645   | 2,701   |
| Total Long-term Debt                | 488     | 638     | 688     | 738     |
| Hybrid Debt - Debt Component        |         |         |         |         |
| Total Other Non-Current Liabilities | 0       | 0       | 0       | 0       |
| Total Non-current Liabilities       | 488     | 638     | 688     | 738     |
| Total Provisions                    | 1       | 1       | 1       | 1       |
| Total Liabilities                   | 2,191   | 2,562   | 3,334   | 3,440   |
| Shareholders' Equity                | 820     | 922     | 1,079   | 1,237   |
| Minority Interests                  | 72      | 72      | 72      | 72      |
| Total Equity                        | 892     | 994     | 1,151   | 1,309   |

| Cash Flow                        |         |         |         |         |
|----------------------------------|---------|---------|---------|---------|
| (RMm)                            | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
| EBITDA                           | 245.3   | 321.2   | 486.4   | 490.9   |
| Cash Flow from Invt. & Assoc.    |         |         |         |         |
| Change In Working Capital        | (274.1) | (127.0) | (265.5) | (13.7)  |
| (Incr)/Decr in Total Provisions  |         |         |         |         |
| Other Non-Cash (Income)/Expense  | (62.1)  | (40.0)  | (46.7)  | (49.0)  |
| Other Operating Cashflow         | (130.6) | 0.0     | 0.0     | 0.0     |
| Net Interest (Paid)/Received     | (21.5)  | (27.5)  | (36.3)  | (34.2)  |
| Tax Paid                         | (42.8)  | (71.4)  | (110.5) | (111.0) |
| Cashflow From Operations         | (285.8) | 55.4    | 27.4    | 283.1   |
| Capex                            | (17.7)  | (50.0)  | (50.0)  | (50.0)  |
| Disposals Of FAs/subsidiaries    |         |         |         |         |
| Acq. Of Subsidiaries/investments |         |         |         |         |
| Other Investing Cashflow         | (70.4)  | 0.0     | 0.0     | 0.0     |
| Cash Flow From Investing         | (88.1)  | (50.0)  | (50.0)  | (50.0)  |
| Debt Raised/(repaid)             | 445.2   | 150.0   | 50.0    | 50.0    |
| Proceeds From Issue Of Shares    | 0.0     | 0.0     | 0.0     | 0.0     |
| Shares Repurchased               |         |         |         |         |
| Dividends Paid                   | (70.9)  | (101.6) | (157.2) | (157.9) |
| Preferred Dividends              |         |         |         |         |
| Other Financing Cashflow         | (21.6)  | 41.7    | 48.4    | 50.7    |
| Cash Flow From Financing         | 352.7   | 90.0    | (58.8)  | (57.2)  |
| Total Cash Generated             | (21.2)  | 95.4    | (81.4)  | 175.9   |
| Free Cashflow To Equity          | 71.3    | 155.4   | 27.4    | 283.1   |
| Free Cashflow To Firm            | (326.0) | 47.0    | 25.8    | 283.8   |

| Key Ratios                |         |         |         |         |
|---------------------------|---------|---------|---------|---------|
|                           | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
| Revenue Growth            | 23.9%   | 36.2%   | 49.7%   | 2.3%    |
| Operating EBITDA Growth   | 11.0%   | 31.0%   | 51.4%   | 0.9%    |
| Operating EBITDA Margin   | 9.2%    | 8.8%    | 8.9%    | 8.8%    |
| Net Cash Per Share (RM)   | -0.35   | -0.39   | -0.50   | -0.40   |
| BVPS (RM)                 | 0.63    | 0.71    | 0.83    | 0.96    |
| Gross Interest Cover      | 4.68    | 7.21    | 9.49    | 9.06    |
| Effective Tax Rate        | 20.0%   | 26.0%   | 26.0%   | 26.0%   |
| Net Dividend Payout Ratio | 53.3%   | 50.0%   | 50.0%   | 50.0%   |
| Accounts Receivables Days | 176.6   | 178.0   | 162.7   | 192.8   |
| Inventory Days            | 8.64    | 5.65    | 4.50    | 5.32    |
| Accounts Payables Days    | 186.8   | 165.9   | 144.0   | 170.4   |
| ROIC (%)                  | 38%     | 27%     | 37%     | 30%     |
| ROCE (%)                  | 16.0%   | 16.2%   | 21.7%   | 20.0%   |
| Return On Average Assets  | 6.29%   | 6.95%   | 8.73%   | 7.58%   |



|                           | Dec-23A | Dec-24F | Dec-25F | Dec-26F |
|---------------------------|---------|---------|---------|---------|
| New order wins            | 2,500.0 | 2,231.0 | 4,900.0 | 4,900.0 |
| Construction revenue      | 2,381.0 | 3,387.0 | 5,138.8 | 5,185.4 |
| Precast revenue           | 290.2   | 252.0   | 307.0   | 387.0   |
| Construction EBIT margins | 7.5     | 7.8     | 8.1     | 7.7     |
| Precast EBIT margins      | 15.5    | 14.0    | 14.0    | 15.0    |

SOURCES: CGSI RESEARCH ESTIMATES, COMPANY REPORTS



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## Construction | Malaysia

Sunway Construction Group Bhd | August 22, 2024

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| Score Range: | 90 - 100  | 80 – 89   | 70 - 79 | Below 70 | No Survey Result |
|--------------|-----------|-----------|---------|----------|------------------|
| Description: | Excellent | Very Good | Good    | N/A      | N/A              |

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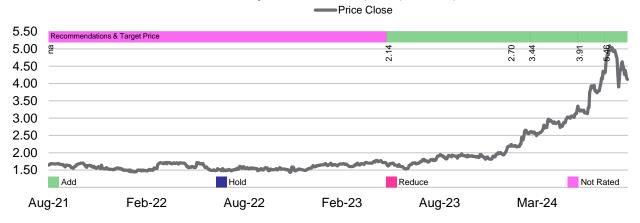


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| Distribution of stock ratings and investment banking clients for quarter ended on 30 June 2024 |                         |                                |
|--|-------------------------|--------------------------------|
| 588 companies under coverage for quarter ended on 30 June 2024                                 |                         |                                |
|  | Rating Distribution (%) | Investment Banking clients (%) |
| Add  | 65.0%                   | 0.5%                           |
| Hold   | 25.3%                   | 0.5%                           |
| Reduce   | 9.7%                    | 0.3%                           |

## Spitzer Chart for stock being researched (2 year data)

## **Sunway Construction Group Bhd (SCGB MK)**



| Recommendation  | Framework  |  |
|-----------------|--|--|
| Stock Ratings   | Definition:  |  |
| Add             | The stock's total return is expected to exceed 10% over the next 12 months.  |  |
| Hold            | The stock's total return is expected to be between 0% and positive 10% over the next 12 months.  |  |
| Reduce          | The stock's total return is expected to fall below 0% or more over the next 12 months.   |  |
|                 | eturn of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward net stock. Stock price targets have an investment horizon of 12 months. |  |
| Sector Ratings  | Definition:  |  |
| Overweight      | An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.  |  |
| Neutral         | A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation.   |  |
| Underweight     | An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.   |  |
| Country Ratings | Definition:  |  |
| Overweight      | An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.   |  |
| Neutral         | A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.   |  |
| Underweight     | An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.   |  |